

Numele Companiei: **Apa Canal Ilfov**

Analiza clienti la data de 31.12.2023

Nr. crt.	Clienti	Produse/ servicii	Termen de incasare cf contract (nr. zile)	Vanzari in anul 2022 (mii lei)	%	Vanzari in 2023 (mii lei)	%	Sold la 31.12.2023 (mii lei)
1	Populatie	Apa-Canal	45	61,570,432	77.2%	93,400,277	77.1%	14,807,593
2	Institutii publice	Apa-Canal	45	4,426,266	5.6%	6,683,822	5.5%	1,389,799
3	Agenti economici *	Apa-Canal	45	13,721,992	17.2%	21,062,742	17.4%	4,839,759
	TOTAL cont 4111_mii lei			79,718,690	100.0%	121,146,841	100.0%	21,037,150

* Top 5 clienti tip companii:	UNITED ROMANIAN BREWERIES BEREPROD SRL
	DMS UTILITATI PUBLICE SRL
	MONDELEZ ROMANIA SNACKS PRODUCTION SRL
	WEST PARK RETAIL ROMANIA SRL
	LANTMANNEN UNIBAKE ROMANIA SA